



30 November 2004

To All Offerors

via email and/or posting on NSBF's Purchasing website

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RE:	NSBF SOLICITATION NSBF-JBK-2004-RFP-05 BALLOON TRACKING LEASED AIRCRAFT, NATIONAL SCIENTIFIC BALLOON FACILITY
SUBJECT:	REQUEST FOR PROPOSAL; ADDENDUM 4 REVISIONS AND <u>REQUEST FOR BEST AND FINAL OFFERS</u>

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### Background:

The NSBF has received offers from qualified vendors for apparently qualified King Air C-90 aircrafts.

To increase the affordability of the selected aircraft, the NSBF is modifying the RFP by (1) reducing the operational year from eight (8) months to six (6) months; (2) reducing the guaranteed flight hours annually from 175 hours to 125 hours; (3) deleting the requirement to provide aircraft insurance with the aircraft.

You are invited to review your proposal in view of the revisions to the attached pricing sheets and submit revised pricing sheets reflecting a Best and Final Offer to the Government.

In addition to your best and final offer (BAFO), you are invited to submit alternate proposals which deviate from the flight hours guarantee, the operational year of 15 April through 15 October, or an alternative aircraft which would significantly reduce total costs of the lease to the Government.

If you intend to submit an alternate BAFO, please reproduce the pricing sheets and (1) label those sheets "ALTERNATE PROPOSAL". You should indicate on the alternate proposal what the differences are to the requested schedule or flight hours.

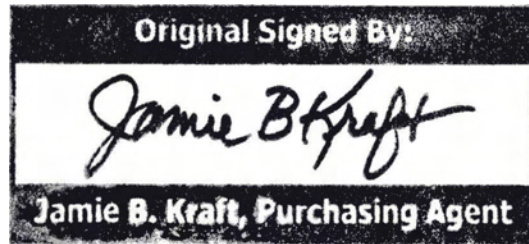
Offerors should indicate in their cover letters with their BAFO that they have received Addenda 1, 2, 3 and 4 to the RFP.

### Procurement Schedule: (Best and Final Offers)

- **BAFO and Alternate Proposals are due by 4:00 PM 14 December 2004.** (It should be noted that Federal Express does not make morning deliveries to Palestine, and their afternoon deliveries may not meet the proposal deadline of 4:00 PM.). Evaluation should be completed by 21 December 2004 and discussions leading to award with one or more offerors completed by 7 January 2004. Award shall be made by 14 January 2004.

**Questions and Comments:** Forward to Mr. Jamie B. Kraft by email to [purchasing@nsbf.nasa.gov](mailto:purchasing@nsbf.nasa.gov); fax to (903)723-8054.

Sincerely,

A rectangular stamp with a black border. The top half has a black background with the text "Original Signed By:" in white. The bottom half has a white background with a black signature "Jamie B. Kraft" and the text "Jamie B. Kraft, Purchasing Agent" in black below it.

Jamie Kraft,  
Purchasing Agent

Attachments: As stated above

## **AI. BID ITEMS**

ITEM	DESCRIPTION
Aircraft Requirement	<p>One (1) multi-engine, turboprop, Normal Category aircraft for use as a tracking, termination, transportation, and logistics aircraft during launch and recovery of scientific balloons and payloads in the performance of a contract with the National Aeronautics and Space Administration. The aircraft shall be used primarily in the United States of America or Canada, but may be used to support campaigns outside the continental U. S. A. The aircraft provided shall be ONE of the aircraft models listed below:</p> <p>Cessna Model 441 - Conquest II Beechcraft Model C90 - King Air Beechcraft Model E90 - King Air Beechcraft Model F90 - King Air Beechcraft Model 200 – King Air</p>
Minimum Operational Equipment	<p>Operational equipment shall include as a minimum the following general systems:</p> <ul style="list-style-type: none"><li>- Full, IFR certified, dual nav/comm suite</li><li>- IFR certified, panel mounted Global Positioning System (GPS)</li><li>- Weather radar</li><li>- Storm scope (optional)</li><li>- Automatic flight control system</li><li>- Terrain Avoidance Warning System (TAWS)</li></ul>
Other Requirements	<p>The aircraft furnished under the subject lease to be delivered to NSBF with a current U.S. Certificate of Airworthiness, all systems in full working order, and all inspections current as specified under the section below titled “Operations and Maintenance.”</p>

## **A2. ITEM PRICING**

Pricing is for one base operational year and three option operational years. An operational year is defined as the period from 15 April through 15 October of each year. **Alternative aircraft may be proposed, and the offeror should provide a Section A, and Section E for each aircraft proposed. However, a single Section K from each offeror is acceptable.**

ITEM	DESCRIPTION BASE YEAR 4/15/2005-10/15/2005	QUANTITY	UNIT	UNIT PRICE	EXTENDED AMOUNT
1.a	Flight Rate for Guaranteed Hours	125	FLIGHT HOURS	\$	\$
1.b.	Flight Rate for Hours in excess of Guarantee	Estimated 50		\$	\$
1.c.	Annual Lease Fee, payable in monthly payments over operational year	6	Months	\$	\$
BASE YEAR ESTIMATED TOTAL					\$

ITEM	DESCRIPTION OPTION YEAR ONE 4/15/2006-10/15/2006	QUANTITY	UNIT	UNIT PRICE	EXTENDED AMOUNT
2.a	Flight Rate for Guaranteed Hours	125	FLIGHT HOURS	\$	\$
2.b.	Flight Rate for Hours in excess of Guarantee	Estimated 50		\$	\$
2.c	Annual Lease Fee, payable in monthly payments over operational year	6	Months	\$	\$
OPTION YEAR ONE ESTIMATED TOTAL					\$

ITEM	DESCRIPTION OPTION YEAR TWO 4/15/2007- 10/15/2007	QUANTITY	UNIT	UNIT PRICE	EXTENDED AMOUNT
3.a	Flight Rate for Guaranteed Hours	150	FLIGHT HOURS	\$	\$
3.b.	Flight Rate for Hours in excess of Guarantee	Estimated 50		\$	\$
3.c	Annual Lease Fee, payable in monthly payments over operational year	6	Months	\$	\$
OPTION YEAR TWO ESTIMATED TOTAL					\$

ITEM	DESCRIPTION OPTION YEAR THREE 4/15/2008-10/15/2008	QUANTITY	UNIT	UNIT PRICE	EXTENDED AMOUNT
4.a	Flight Rate for Guaranteed Hours	125	FLIGHT HOURS	\$	\$
4.b.	Flight Rate for Hours in excess of Guarantee	Estimated 50		\$	\$
4.c	Annual Lease Fee, payable in monthly payments over operational year	6	Months	\$	\$
OPTION YEAR THREE ESTIMATED TOTAL					\$

ITEM	DESCRIPTION REMOVAL OF GOVERNMENT INSTALLED EQUIPMENT AND RESTORATION OF AIRCRAFT	QUANTITY	UNIT	UNIT PRICE	EXTENDED AMOUNT
5	Remove Government Installed Equipment and restore aircraft to airtworthy status using FAA certified mechanics	1	JOB	\$	\$



Insert the following section in the RFP Pricing Section to make clear whether or not the offeror's price includes requisite insurance.

### **A.5 INSURANCE**

The Government shall provide its own insurance for operations under this lease. Insurance should not be priced. Prices herein        **INCLUDE** /        **do NOT INCLUDE** aircraft insurance in accordance with clause II.1 of the RFP. [Check appropriate space]